

New Prague Golf Board – Special Meeting
New Prague Golf Club
Wednesday, October 13, 2010
6:30 P.M.
Agenda

1. Discussion of 2011 Golf Budget Options,
Review of Scenarios and Proposed Rates for 2011
2. Adjourn

**ESTIMATED PROJECTED 2011 YEAR-END
(1ST DRAFT BUDGET 10/8/10)**

Net Income (Loss) Before Transfers	\$43,030
(-) Transfer's In	(\$91,270)
(+) Depreciation (non-cash expense)	<u>\$130,000</u>
Income Available After Operations	\$81,760
(-) Debt Service	<u>(\$91,040)</u>
Projected Year-End Income (Loss)	<u><u>(\$9,280)</u></u>

	Audit 2006 ACTUAL	Audit 2007 ACTUAL	Audit 2008 ACTUAL	Audit 2009 ACTUAL	2010 BUDGET	2010 YTD ACTUAL (THRU AUGUST)	2010 PROJECTED YEAR END	2011 PROPOSED BUDGET
FUND TOTAL REVENUES	\$ 995,696	\$ 985,783	\$ 880,280	\$ 838,350	\$ 886,095	\$ 664,546	\$ 758,987	\$ 748,790
FUND TOTAL EXPENDITURES (1)	\$ 1,279,445	\$ 1,097,722	\$ 1,072,124	\$ 1,012,609	\$ 943,887	\$ 676,301	\$ 914,670	\$ 819,230
REVENUE OVER/(UNDER) EXPENDITURES	(283,749)	(111,939)	(191,844)	(174,259)	(57,592)	(11,755)	(155,683)	(70,440)
(1) Included depreciation as an operating expense but depreciation is a non-cash item								
Total Facility								
Operating Revenues	\$ 995,696	\$ 985,783	\$ 880,280	\$ 838,350	\$ 886,095	\$ 664,546	\$ 758,987	\$ 748,790
Personnel Costs	(587,822)	(484,841)	(478,628)	(443,100)	(400,462)	(278,341)	(391,216)	(311,870)
Operating Expenses	(658,837)	(575,160)	(559,262)	(534,324)	(543,225)	(397,960)	(491,596)	(484,310)
Total Operating Expenses	(1,246,659)	(1,060,001)	(1,037,888)	(977,424)	(943,687)	(676,301)	(882,812)	(796,180)
Operation Profit/(Loss)	(250,963)	(74,218)	(157,608)	(139,074)	(57,592)	(11,755)	(123,825)	(47,390)
Non-Operating Revenue								
Investment Income	\$ 1,673	\$ 646	\$ 112	\$ 179	\$ -	\$ -	\$ 134	\$ 140
General Fund (Property Tax Levy Transfer)	-	-	-	-	\$ 91,270	\$ 91,270	\$ 91,270	\$ 91,270
Loss on disposal of capital assets	-	-	\$ 4,700	(2,156)	-	-	-	-
Amortization of bond discount	(992)	(992)	(992)	(992)	-	-	(992)	(990)
Total non-operating revenues	\$ 681	\$ (346)	\$ 3,820	\$ (2,969)	\$ 91,270	\$ 91,270	\$ 90,412	\$ 90,420
Net Income (Loss) Before Transfers	(250,282)	(74,564)	(153,788)	(142,043)	\$ 33,678	\$ 79,515	(33,413)	\$ 43,030
Operating Transfers								
Transfers In	\$ 225,195	\$ 73,500	\$ 120,000	\$ 145,000	\$ -	\$ -	\$ -	\$ -
Transfers Out	(13,500)	(13,500)	-	-	-	-	-	-
Total Operating Transfers	\$ 211,695	\$ 60,000	\$ 120,000	\$ 145,000	\$ -	\$ -	\$ -	\$ -
Net Income (Loss)	(38,587)	(14,564)	(33,788)	2,957	\$ 33,678	\$ 79,515	(33,413)	\$ 43,030
Beginning Cash & Investments	\$ 110,489	\$ 2,864	\$ 79,869	\$ 64,093	\$ -	\$ -	\$ 75,963	\$ 54,380
Net Income	(38,587)	(14,564)	(33,788)	2,957	-	-	(33,413)	43,030
Depreciation	134,977	130,870	133,042	130,250	-	-	130,000	130,000
Amortization	992	992	992	992	-	-	992	990
Acquisition	(595,364)	(5,744)	(8,447)	-	-	-	-	-
Debt Service	(67,408)	(97,517)	(121,057)	(104,880)	-	-	(81,187)	(91,040)
Bond Proceeds	450,125	-	-	-	-	-	-	-
Deferred revenues**	60,203	132,779	155,898	137,972	-	-	100,000	-
Back-out Deferred revenues in prior year	(38,474)	(60,203)	(132,779)	(155,898)	-	-	(137,972)	(100,000)
Adjustments to Accruals	(14,089)	(9,608)	(9,637)	477	-	-	-	-
Ending Cash Balance	\$ 2,864	\$ 79,869	\$ 64,093	\$ 75,963	\$ -	\$ 54,383	\$ -	\$ 37,360

** Deferred Revenue can not be predicted until rates are in place and memberships are paid in 2010; however we will estimate \$100,000 to stay consistent with prev. years

NEW PRAGUE GOLF CLUB
GOLF BUDGET WORKSHEET
AS OF AUGUST 31, 2010

FOR WORKSHOP DISCUSSION ONLY
Amended 10/8/2010

		Audit 2006	Audit 2007	Audit 2008	Audit 2009	2010 2010	2010 YTD ACTUAL (THRU AUGUST)	2010 PROJECTED YEAR END	2011 PROPOSED BUDGET
Golf Operations		ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET			
REVENUES									
603-3-4511-36210	INTEREST INCOME	1,623	646	112	114	95	59	59	60
603-3-4511-36220	FINANCE CHARGE INCOME	50	0	0	65	65	75	75	80
603-3-4511-36040	MEMBERSHIP DUES	281,503	240,999	217,512	195,422	218,195	169,519	169,519	169,520
603-3-4511-38041	ADDITIONAL FEES	14,051	12,652	10,186	9,260	9,500	7,383	7,400	7,400
603-3-4511-38042	RENTALS	829	1,238	712	1,039	1,500	607	650	650
603-3-4511-38043	LESSONS	634	900	220	2,353	3,000	2,575	2,575	2,580
603-3-4511-38044	FACILITY FEES	3,603	5,962	4,420	0	0	0	0	0
603-3-4511-38045	MISCELLANEOUS INCOME	2,548	11,664	7,682	6,465	1,500	4,709	4,709	4,500
603-3-4511-38046	GOLF MERCHANDISE	25,042	27,121	23,863	21,249	23,000	14,198	17,000	10,000
603-3-4511-38047	CLOTHING	16,144	11,488	17,274	9,443	12,000	5,569	8,000	5,000
603-3-4511-38048	GREEN FEES	235,137	255,516	240,235	258,525	263,000	208,052	250,000	250,000
603-3-4511-38049	DAILY CART FEES	108,681	111,756	103,951	112,804	115,000	85,030	100,000	100,000
603-3-4511-38050	PRIVATE CART FEES	30,771	24,554	24,224	17,825	14,540	18,058	19,000	19,000
603-3-4511-38051	DRIVING RANGE	13,433	9,493	6,420	5,193	5,200	3,606	4,000	4,000
TOTAL REVENUES		\$ 734,049	\$ 713,989	\$ 656,811	\$ 639,757	\$ 666,595	\$ 519,440	\$ 582,987	\$ 572,790
EXPENDITURES									
603-4-4511-101	WAGES FULL-TIME	122,619	96,424	99,692	94,741	79,330	50,650	79,331	55,010
603-4-4511-102	WAGES OVERTIME	1,369	796	945	401	0	25	25	0
603-4-4511-103	WAGES PART-TIME	44,753	57,787	52,611	48,663	40,000	27,632	34,857	31,370
603-4-4511-113	EMPLOYEE BENEFITS	32,661	24,872	0	3,684	0	134	134	134
603-4-4511-114	UNEMPLOYMENT-FULL TIME	0	0	0	0	0	0	0	2,340
603-4-4511-114A	UNEMPLOYMENT-PART-TIME	0	0	0	0	0	0	0	0
603-4-4511-115	VACATION ACCRUAL	0	0	0	74	0	0	0	0
603-4-4511-401	CONTRACTED SERVICES	0	0	0	1,871	10,000	6,747	10,000	23,960
603-4-4511-121	P E R A	0	0	19,697	8,595	7,500	4,163	5,752	3,990
603-4-4511-122	F I C A	20,366	18,498	0	9,745	7,400	5,931	8,735	6,610
603-4-4511-130	INSURANCES	0	0	22,016	21,819	16,990	11,332	16,987	0
603-4-4511-151	WORKER'S COMP PREMIUMS	6,885	7,126	5,473	5,498	5,100	839	5,100	5,100
603-4-4511-210	SUPPLIES - GENERAL	14,493	1,694	6,627	3,090	5,000	4,481	5,000	5,000
603-4-4511-211	SUPPLIES - CLEANING	2,979	3,465	4,029	4,274	4,000	2,641	3,500	3,500
603-4-4511-212	MOTOR FUELS	17,000	17,050	21,374	14,664	12,000	12,084	13,000	13,000
603-4-4511-260	COGS - GOLF MERCHANDISE	16,808	21,730	18,789	16,482	16,000	10,867	11,000	4,000
603-4-4511-261	COGS - CLOTHING	13,891	6,885	14,088	7,486	6,000	3,190	3,500	2,000
603-4-4511-264	SUPPLIES - OFFICE	2,675	3,605	4,070	3,875	3,000	2,752	3,000	3,000
603-4-4511-265	COGS - DRIVING RANGE	4,214	1,423	3,007	4,195	2,500	334	334	1,500
603-4-4511-301	AUDIT	6,305	2,177	5,062	2,260	1,925	1,637	1,637	1,500
603-4-4511-305	CIVIL LEGAL FEES	397	0	782	0	0	0	0	0
603-4-4511-318	HANDICAP SERVICES	7,398	6,048	5,184	5,016	5,000	4,446	4,700	4,700
603-4-4511-319	PROF. FEES - CONSULTING	795	1,544	1,345	10	0	0	0	0
603-4-4511-320	PROMOTION	2,837	1,088	0	0	0	0	0	0
603-4-4511-321	TELEPHONE	10,476	9,207	9,187	11,750	8,000	7,045	8,000	6,300
603-4-4511-323	POSTAGE	1,452	1,605	1,406	0	0	0	0	1,700
603-4-4511-340	ADVERTISING & PUBLICATIONS	4,119	2,102	4,487	2,633	5,000	2,287	3,500	5,000
603-4-4511-369	INSURANCES	19,525	17,506	15,717	16,971	22,000	15,301	22,000	22,950
603-4-4511-381	UTILITIES - ELECTRICITY	21,163	21,570	20,576	19,649	21,000	12,876	21,000	21,000
603-4-4511-382	UTILITIES - WATER & SEWER	40,718	48,369	39,308	42,019	44,500	22,234	32,000	35,000
603-4-4511-383	UTILITIES - NATURAL GAS	6,807	6,365	8,772	5,006	0	4,675	7,500	7,500
603-4-4511-384	UTILITIES - GARBAGE	3,751	2,970	2,849	2,505	2,500	1,626	2,500	2,500
603-4-4511-404	REPAIRS & MAINTENANCE	9,690	6,198	6,673	7,463	5,500	4,689	5,500	5,500
603-4-4511-411	EQUIPMENT RENTAL	3,713	4,303	4,558	4,894	4,200	1,907	3,000	3,000
603-4-4511-412	TOURNAMENT FLEET RENTALS	7,571	9,122	6,647	9,077	9,000	7,250	7,000	7,000
603-4-4511-417	UNIFORMS	2,709	1,649	1,664	686	500	333	333	350
603-4-4511-418	PORTABLE TOILETS	948	979	931	794	800	750	800	800
603-4-4511-420	DEPRECIATION	134,977	130,870	133,042	130,250	130,000	87,240	130,000	130,000
603-4-4511-430	MISCELLANEOUS EXPENSE	247	75	914	8	0	74	74	70
603-4-4511-431	CASH (OVER) SHORT	6,015	1,422	167	1,429	0	(382)	(382)	0
603-4-4511-433	DUES & SUBSCRIPTIONS	1,755	2,274	1,385	2,069	2,100	1,301	1,500	1,500
603-4-4511-437	CREDIT CARD FEES	10,085	8,717	8,803	8,853	7,500	6,531	7,500	7,500
603-4-4511-438	BAD DEBT EXPENSE	45	196	92	0	0	0	0	0
603-4-4511-439	LOSS ON SALE	4,850	0	(4,700)	2,156	0	0	0	0
603-4-4511-450	TRAINING & SEMINARS	1,601	1,989	1,870	1,912	1,500	1,341	1,500	1,500
603-4-4511-460	LICENSE FEES/REGISTRATION	266	15	139	10	0	25	25	30
603-4-4511-611	INTEREST EXPENSE	28,617	37,375	38,056	32,041	31,000	16,385	31,000	22,200
603-4-4511-620	BOND ISSUANCE FEES	0	0	0	175	0	0	0	0
603-4-4511-630	BOND AMORTIZATIO EXPENSE	992	992	992	992	0	0	992	990
TOTAL EXPENDITURES		\$ 640,537	\$ 588,062	\$ 588,306	\$ 559,783	\$ 516,845	\$ 343,373	\$ 491,934	\$ 449,104
REVENUE OVER/(UNDER) EXPENDITURES		93,512	125,927	\$ 68,505	\$ 79,974	\$ 149,750	\$ 176,067	\$ 91,053	\$ 123,686

		Audit 2006	Audit 2007	Audit 2008	Audit 2009	2010	2010 YTD ACTUAL	2010 PROJECTED	2011 PROPOSED
		ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET	(THRU AUGUST)	YEAR END	BUDGET
Food & Beverage									
REVENUES									
603-3-4512-38044	FACILITY FEES	0	0	0	6,301	7,500	2,820	5,000	5,000
603-3-4512-38045	GRATUITIES	0	0	0	3,603	0	2,252	0	0
603-3-4512-38140	FOOD SALES	134,941	140,550	112,994	76,187	82,000	50,068	65,000	65,000
603-3-4512-38141	BEVERAGE NON-ALCOHOL	22,448	19,759	16,217	19,734	24,000	14,932	17,000	17,000
603-3-4512-38142	BEVERAGE ALCOHOL	99,370	107,054	90,225	87,723	100,000	71,689	85,000	85,000
603-3-4512-38143	SUNDRIES	4,888	4,431	4,033	5,045	6,000	3,344	4,000	4,000
TOTAL REVENUES		\$ 261,647	\$ 271,794	\$ 223,469	\$ 198,593	\$ 219,500	\$ 145,105	\$ 178,000	\$ 176,000
EXPENDITURES									
603-4-4512-102	WAGES OVERTIME	8,367	2,669	2,017	68	0	25	25	0
603-4-4512-103	WAGES PART-TIME	116,278	71,404	66,185	36,542	39,000	31,114	34,857	33,185
603-4-4512-104	GRATUITIES	0	0	0	3,190	0	1,976	0	0
603-4-4512-113	EMPLOYEE BENEFITS	172	1,065	0	4,044	0	0	0	0
603-4-4512-114A	UNEMPLOYMENT-PART-TIME	0	0	0	0	0	0	0	0
603-4-4512-121	P E R A	0	0	9,786	1,335	1,500	561	1,401	1,400
603-4-4512-122	F I C A	16,545	10,848	0	2,998	3,200	2,537	2,672	2,540
603-4-4512-130	INSURANCES	0	0	3,521	0	0	0	0	0
603-4-4512-210	SUPPLIES - GENERAL	22,338	10,722	6,763	4,415	4,200	2,778	3,500	3,500
603-4-4512-217	TOWELS/LINENS	11,697	7,848	7,955	4,572	4,000	3,688	4,000	4,000
603-4-4512-251	COGS - ALCOHOL	33,766	37,050	32,711	29,646	32,000	22,743	27,000	27,000
603-4-4512-254	COGS - BEV NON-ALCOHOL	10,995	8,915	8,974	11,436	10,000	9,492	10,500	10,500
603-4-4512-259	COGS - FOOD	90,884	70,260	56,316	62,322	56,000	42,200	53,000	53,000
603-4-4512-262	COGS - SUNDRIES	4,735	4,309	4,347	4,261	4,000	2,739	3,400	3,400
603-4-4512-340	ADVERTISING & PUBLICATIONS	3,109	1,860	1,014	797	0	0	0	0
603-4-4512-404	REPAIRS & MAINTENANCE	6,422	5,452	4,999	4,492	3,500	4,218	4,500	4,500
603-4-4512-415	EQUIPMENT RENTAL	2,865	2,541	2,450	2,599	2,500	1,986	2,500	2,500
603-4-4512-430	MISCELLANEOUS EXPENSE	2,996	2,118	1,817	736	0	671	671	0
603-4-4512-460	LICENSE FEES/REGISTRATION	6,138	4,050	3,996	3,918	4,000	4,070	4,070	4,070
TOTAL EXPENDITURES		\$ 337,307	\$ 241,111	\$ 212,651	\$ 177,369	\$ 163,900	\$ 130,778	\$ 152,098	\$ 149,595
REVENUE OVER/(UNDER) EXPENDITURES		(75,660)	30,683	\$ 10,818	\$ 21,224	\$ 55,600	\$ 14,327	\$ 23,904	\$ 26,405
<i>Please note: F&B Expenses do not reflect any utilities or insurance costs</i>									
		Audit 2006	Audit 2007	Audit 2008	Audit 2009	2010	2010 YTD ACTUAL	2010 PROJECTED	2011 PROPOSED
		ACTUAL	ACTUAL	ACTUAL	ACTUAL	BUDGET	(THRU AUGUST)	YEAR END	BUDGET
Maintenance									
EXPENDITURES									
603-4-4513-101	WAGES FULL-TIME	83,327	89,045	96,931	101,605	103,834	66,577	103,834	76,770
603-4-4513-102	WAGES OVERTIME	19,337	9,209	6,949	5,815	0	560	560	0
603-4-4513-103	WAGES PART-TIME	74,227	53,399	52,456	48,299	45,000	39,135	44,996	40,500
603-4-4513-113	EMPLOYEE BENEFITS	19,717	23,005	0	633	550	180	180	180
603-4-4513-114	UNEMPLOYMENT-FULL-TIME	0	0	0	0	0	0	0	14,240
603-4-4513-114A	UNEMPLOYMENT-PART-TIME	0	0	0	0	0	0	0	0
603-4-4513-115	VACATION ACCRUAL	0	0	0	1,067	0	0	0	0
603-4-4513-121	P E R A	0	0	19,046	9,346	9,000	4,836	7,528	5,570
603-4-4513-122	F I C A	21,199	18,694	0	9,639	9,200	8,136	11,385	8,970
603-4-4513-130	INSURANCES	0	0	21,301	23,431	22,858	15,252	22,856	0
603-4-4513-210	SUPPLIES - GENERAL	10,714	7,434	10,654	8,692	8,000	8,023	8,000	8,000
603-4-4513-216	FERTILIZER & CHEMICALS	38,488	27,058	27,522	29,794	32,000	22,864	32,000	32,000
603-4-4513-221	R & M - MACHINERY PARTS	17,140	24,772	17,499	16,957	15,500	21,058	23,000	18,000
603-4-4513-222	R & M - IRRIGATION	4,529	4,060	6,268	5,477	5,000	6,892	5,000	5,000
603-4-4513-247	R & M - COURSE GEN IMPROV	12,704	9,905	9,931	11,174	11,000	8,450	11,000	11,000
603-4-4513-404	REPAIRS & MAINTENANCE	219	181	770	2,631	0	0	0	0
603-4-4513-405	R & M - PRIVATE CART REPAIRS	0	1,787	1,840	899	1,000	188	300	300
TOTAL EXPENDITURES		\$ 301,601	\$ 268,549	\$ 271,167	\$ 275,457	\$ 262,942	\$ 202,150	\$ 270,639	\$ 220,530

2011 Projected New Prague Golf Budget
Notable Assumptions
10/8/10

- **Revenue:**

1. Assumes no changes in revenue stream (membership, cart fees, green fee's), subject to discussion.
2. Reduce Golf Merchandise and Clothing by approx 57% (Begin a phase out of clothing and golf merchandise)

- **Expenses – Golf Operations**

1. Reduce General Manager/Pro to \$60,000 (Mar. to Dec. and 20/hrs per wk in Jan & Feb. with no benefits. Approx. Savings - \$47,921
2. Increase Contracted Services by \$13,960 (this position was a part-time position with benefits at approx. \$39,025)
3. Reduce Golf Operations Part-Time by 10%. Approx. Savings - \$3,752
4. **Golf Operations Approx. Savings: \$37,713**

- **Expenses – Food & Beverage**

1. Reduce Food & Beverage Part-Time by 5% - \$1,880
2. **Food & Beverage Approx. Savings: \$1,880**

- **Expenses – Maintenance**

1. Reduce Superintendent to 9-months (Mar. to Nov.) with no benefits-Approx. Savings - \$21,884
2. Reduce Superintendent to 8-months (March to Oct.) with no benefits. Approx. Savings \$35,915
3. Reduce Maintenance Part-Time by 10% - Approx. Savings \$4,844
4. **Maintenance Approx. Savings: \$62,643**

8/4/2010 15:47

CITY OF NEW PRAGUE
REVENUE & EXPENSE REPORT (UNAUDITED)
AS OF: JULY 31ST, 2010

2010 GOLF CLUB
BUDGET COSTS
FOR PERSONNEL
WAGES / BENEFITS

A. **Golf Operations**

DEPARTMENTAL EXPENDITURES

		2010 CURRENT BUDGET
603-4-4511-101	WAGES FULL-TIME	79,330.00
603-4-4511-102	WAGES OVERTIME	0.00
603-4-4511-103	WAGES PART-TIME	40,000.00
603-4-4511-113	EMPLOYEE BENEFITS	0.00
603-4-4511-115	VACATION ACCRUAL	0.00
603-4-4511-121	EMPLOYER CONT. P E R A	7,500.00
603-4-4511-122	EMPLOYER CONT. F I C A	7,400.00
603-4-4511-130	EMPLOYER PAID INSURANCE	16,990.00
603-4-4511-151	WORKER'S COMP PREMIUMS	5,100.00
TOTAL EMPLOYEE WAGES & BENEFIT		156,320.00

40.0% OF PERSONNEL COSTS (GOLF OPERATIONS)

3. **Food & Beverage**

603-4-4512-102	WAGES OVERTIME	0.00
603-4-4512-103	WAGES PART-TIME	39,000.00
603-4-4512-104	GRATUITIES	0.00
603-4-4512-113	EMPLOYEE BENEFITS	0.00
603-4-4512-121	EMPLOYER CONT. P E R A	1,500.00
603-4-4512-122	EMPLOYER CONT. F I C A	3,200.00
603-4-4512-130	EMPLOYER PAID INSURANCE	0.00
TOTAL EMPLOYEE WAGES & BENEFIT		43,700.00

11.2% OF PERSONNEL COSTS (FOOD + BEVERAGE)

3. **Maintenance**

603-4-4513-101	WAGES FULL-TIME	103,834.00
603-4-4513-102	WAGES OVERTIME	0.00
603-4-4513-103	WAGES PART-TIME	45,000.00
603-4-4513-113	EMPLOYEE BENEFITS	550.00
603-4-4513-115	VACATION ACCRUAL	0.00
603-4-4513-121	EMPLOYER CONT. P E R A	9,000.00
603-4-4513-122	EMPLOYER CONT. F I C A	9,200.00
603-4-4513-130	EMPLOYER PAID INSURANCE	22,858.00
TOTAL EMPLOYEE WAGES & BENEFIT		190,442.00

48.8% OF PERSONNEL COSTS (MAINTENANCE)

COMBINED TOTAL EMPLOYEE WAGES & BENEFIT 390,462.00

100.0%

COMBINED **A+B+C =**

603-4-xxxx-101	WAGES FULL-TIME	183,164.00
603-4-xxxx-102	WAGES OVERTIME	0.00
603-4-xxxx-103	WAGES PART-TIME	124,000.00
603-4-xxxx-104	GRATUITIES	0.00
603-4-xxxx-113	EMPLOYEE BENEFITS	550.00
603-4-xxxx-115	VACATION ACCRUAL	0.00
603-4-xxxx-121	EMPLOYER CONT. P E R A	18,000.00
603-4-xxxx-122	EMPLOYER CONT. F I C A	19,800.00
603-4-xxxx-130	EMPLOYER PAID INSURANCE	39,848.00
603-4-xxxx-151	WORKER'S COMP PREMIUMS	5,100.00
TOTAL EMPLOYEE WAGES & BENEFIT		390,462.00

+ \$10,000 CONTRACTED SERVICES = \$400,462 (42.4%) OF TOTAL OPERATING EXP. (6)

2009 - 2010
 2010 - FROSTEN RUT
 ALLOWANCE

2010 GOLF BUDGET - (3 FULL-TIME EMPLOYEES)

FULL-TIME EMPLOYEE	POSITION	PAY GRADE	STEP	HOURLY SALARY	YEARLY SALARY	FICA EMPLOYER	MEDICARE EMPLOYER	PERA EMPLOYER	HEALTH INSURANCE	VEBA CONTRIBUTION	DENTAL	DISABILITY	LIFE	WORKERS COMP	TOTAL PER/EMPL BY DEPT/FUND
Nordland, K	GM-GOLF PRO	12	6	\$ 38.24	\$ 79,234.20	\$ 4,918.58	\$ 1,150.30	\$ 5,558.18	\$ 13,246.20	\$ 2,400.00	\$ 1,206.00	\$ 55.20	\$ 79.80	\$ 565.41	\$ 108,505.83
Pint, J.	GOLF SUPERINTENDENT	8	5	\$ 26.20	\$ 54,496.00	\$ 3,578.75	\$ 790.19	\$ 3,814.72	\$ 4,136.40	\$ 1,200.00	\$ 408.12	\$ 55.20	\$ 69.00	\$ 281.59	\$ 68,629.98
Stocker, S.	GOLF MECHANIC	6	7	\$ 23.72	\$ 49,537.60	\$ 3,058.93	\$ 715.40	\$ 3,453.63	\$ 13,246.20	\$ 2,400.00	\$ 1,206.00	\$ 55.20	\$ 79.80	\$ 254.94	\$ 73,807.70
Fund Total				\$	\$ 183,164.80	\$ 11,556.22	\$ 2,655.89	\$ 12,821.54	\$ 30,628.80	\$ 6,000.00	\$ 2,820.12	\$ 165.60	\$ 228.60	\$ 1,101.94	\$ 250,943.50

New Prague Golf

2010 GOLF CLUB PART-TIME EMPLOYEES

<u>EMP #</u>	<u>Position</u>	<u>Dept</u>	<u>2010 Rates</u>
0009	Grille Cook	F&B	\$9.00
0010	Bartender	F&B	\$8.00
0012	Snack Shack	F&B	\$7.00
0014	Snack Shack	F&B	\$7.50
0015	Bartender	F&B	\$8.00
0028	Bartender	F&B	\$7.50
0034	Grille Cook	F&B	\$9.00
0035	Bartender	F&B	\$8.00
0037	Grille Cook	F&B	\$9.00
0038	Bartender	F&B	\$7.50
0140	Bartender	F&B	\$8.50
0160	Bartender	F&B	\$8.50
0175	Bartender	F&B	\$8.00
0222	Bartender	F&B	\$7.50
0260	Bartender	F&B	\$7.00
0293	Bartender	F&B	\$7.50
0338	Grille Cook	F&B	\$10.00
0355	Snack Shack	F&B	\$7.50
0125	Bartender	F&B	\$8.50
0032	Grille Cook	F&B-Snack Shack	\$7.50
		F&B - Grill	\$9.00
0020	Outside Services	Golf Op	\$7.50
0024	Outside Services	Golf Op	\$7.50
0029	Outside Services	Golf Op	\$7.50
0030	Outside Services	Golf Op	\$7.50
0036	Outside Services	Golf Op	\$7.50
0112	Outside Services	Golf Op	\$8.00
0114	Junior Golf	Golf Op	\$10.00
0127	Gol Shop Clerk	Golf Op	\$11.00
0139	Bartender/Server	Golf Op	\$9.00
		F&B	\$9.00
0146	Gol Shop Clerk	Golf Op	\$9.00
0152	Gol Shop Clerk	Golf Op	\$9.50
0201	Outside services	Golf Op	\$7.50
0215	Custodian	Golf Op	\$8.25
		F&B	\$8.25
0314	Outside Services	Golf Op	\$7.50
0321	Outside Services	Golf Op	\$7.50
0337	Outside Services	Golf Op	\$7.50
0342	Outside Services	Golf Op	\$8.00
0354	Outside Services	Golf Op	\$7.50
0007	Gol Shop Clerk	Golf Op	\$8.75
0323	Pre-Apprentice Pro	Golf Op	\$11.00

Outside Services - Carts/Range, assisting Customers

2010 GOLF CLUB PART-TIME EMPLOYEES

<u>EMP #</u>	<u>Position</u>	<u>Dept</u>	<u>2010 Rates</u>
0011	Flowers	Maint	\$9.00
0016	Grounds	Maint	\$9.00
0019	Grounds	Maint	\$9.00
0023	Grounds	Maint	\$8.25
0150	Grounds	Maint	\$9.75
0172	Grounds	Maint	\$9.00
0192	Grounds	Maint	\$9.75
0214	Grounds	Maint	\$9.75
0236	Grounds	Maint	\$9.75
0237	Grounds	Maint	\$9.75
0249	Grounds	Maint	\$9.75
0264	Grounds	Maint	\$9.00
0310	Grounds	Maint	\$9.75
0312	Grounds	Maint	\$9.75
0334	Grounds	Maint	\$9.00
0348	Grounds	Maint	\$9.75
0349	Grounds	Maint	\$8.25
0351	Grounds	Maint	\$8.25

Grounds - Maintaining Turf and Course

F&B - Food and Beverage

2010 Pay Range

- | | |
|---------------|------------------|
| • Bartender | \$7.00 - \$9.00 |
| • Grille Cook | \$9.00 - \$10.00 |
| • Snack Shack | \$7.00 - \$7.50 |

Golf Op - Golf Operation


2010 Pay Range

- | | |
|----------------------|------------------|
| • Custodian | \$8.25 |
| • Golf Shop Clerk | \$8.75 - \$11.00 |
| • Junior Golf | \$10.00 |
| • Outside Services | \$7.50 - \$8.00 |
| • Pre-Apprentice Pro | \$11.00 |

Maint - Maintenance

2010 Pay Range

- | | |
|-----------|-----------------|
| • Flowers | \$9.00 |
| • Grounds | \$8.25 - \$9.75 |



 NEW PRAGUE MUNICIPAL GOLF CLUB
 Outstanding Debt Issues
 September 24, 2010

Debt Issue Obligations	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
997 Elevator Project Bond	\$34,544	\$34,544	\$34,544	\$22,217									
006 Clubhouse Remodel Bond	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$44,243	\$22,121
004 2nd St. Project Bond	\$10,741	\$10,741	\$10,741	\$10,741	\$10,741	\$10,741							
006 Parking Lot / Street Bond	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989
008 Equipment Lease Greens Mower, Toro Sand Pro, Toro Groundsmaster)	\$23,540	\$23,540	\$23,540	\$23,540									
Total Annual P/I Payments	\$121,057	\$121,057	\$121,057	\$108,730	\$62,973	\$62,973	\$52,232	\$52,232	\$52,232	\$52,232	\$52,232	\$52,232	\$30,110
009 G.O. Bond Equipment Lease Refinancing Less 2008 Equipment Lease	\$	2,400 \$	12,250 \$	11,950 \$	11,650 \$	11,350 \$	11,050 \$	15,675 \$	15,225				
Revised Total Annual P/I Payments	\$99,917	\$109,767	\$109,767	\$97,140	\$74,623	\$74,323	\$63,282	\$67,907	\$67,457	\$52,232	\$52,232	\$52,232	\$30,110
004 2nd Street and 2006 Parking Lot / Street Paid By City Debt Service Levy	\$18,730	\$18,730	\$18,730	\$18,730	\$18,730	\$18,730	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989	\$7,989
Current Annual Golf P/I Payments	\$81,187	\$91,037	\$91,037	\$78,410	\$55,893	\$55,593	\$55,293	\$59,918	\$59,468	\$44,243	\$44,243	\$44,243	\$22,121

CIP For GOLF COURSE

New Prague GC - Mfct. Equipment Replacement List

Purch	Equipment Name	Description	Useful Life	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
1														
2														
3														
4	Thompson Spreader	Fertilizer Spreader	12		\$1,500									
5	Core Harvester Conv. Kit	Kit to attach Core Harvester to Toro				\$1,800								
6	Lely Fert Spreader	Fertilizer Spreader	20	\$4,150										
7		<i>to be purchased from mfcce fund</i>												
8	Yamaha Hauler	Work Cart	10		\$9,100									
9	Yamaha G-2	Work Cart	10		\$7,500									
10	Ryan Core Harvester	Picks up cores after aeration	18		\$6,900									
11	Greens Roller	smooths putting surfaces	20	\$12,980										
12	Ford F450 Dump Truck		18		\$24,000									
13	Ryan Greensaire	Greens / Tee aerifier	18		\$24,000									
14	Ryan Greensaire GA 30	Greens / Tee aerifier	15		\$24,000									
15	Skid Loader		20+			\$5,500								
16	Ryan Sod Cutter		10		\$8,000									
17	Yamaha G-2	Work Cart	10		\$8,000									
18	Yamaha G-2	Work Cart	14		\$21,000									
19	Cushman Truckster 1975	Utility Vehicle	9		\$25,000									
20	Jacobson Greensking IV #1	Triplex Green / Tee Mower	10		\$38,000									
21	John Deere 3215A	Fairway Mower	12		\$23,000									
22	Jacobson Greensking IV #2	Triplex Green / Tee Mower	12		\$23,000									
23	John Deere 2653A	Utility Mower	10		\$8,000									
24	Club car	Work Cart	10		\$7,700									
25	Buffalo Blower	Leaf Blower	15		\$24,000									
26	National 84	Utility Mower	12		\$25,000									
27	Jacobson Greensking IV #5	Triplex Green / Tee Mower	14		\$21,500									
28	Cushman Truckster 1995	Utility Vehicle	20+											
29	Chaffo Sweeder	Silt Sweeder	15		\$14,000									
30	Toro Hydro-jet	Water Injection aerifier	20+		\$25,000									
31	Sand Pro Leveling Box	Attachment for Sand Pro	15		\$14,000									
32	Top Dresser	Applies sand to greens	20	\$23,900										
33	International tractor	Tractor	20	\$21,228										
34	Cushman GA 60	Fairway Aerifier	10		\$25,000									
35	Toro Sprayer	Fairway Mower	10		\$40,000									
36	Jacobson LF3400	Fairway Mower	9		\$25,000									
37	Jacobson Greensking IV #4	Triplex Green / Tee Mower	8		\$46,000									
38	Toro 4100D	Rough Mower	14		\$22,500									
39	Toro Workman	Utility Vehicle	20											
40	Toro Blower 2813	Leaf Blower	20+											
41	Toro Overseeder	Silt Sweeder	8											
42	Jacobson G Plex	Greensmower	9											
43	Toro Sand Pro	Trap Machine	7		\$58,000									
44	Toro 4700	Rough Mower	14											
45	Toro Workman	Utility Vehicle	10											
46	Buffalo Blower	Leaf Blower	10											
47	EZ GO 1000 Electric	Work Cart	8		\$7,500									
48	EZ GO 1000 Electric	Work Cart	15		\$7,500									
49	Jacobson G Plex	Greensmower	10		\$27,000									
50	Vibratory Rollers	Roller Attachment for Triplex	10		\$4,800									
51	Verif-cutters	Attachment for Triplex	20+											
52	Dual Express Grinder	Real Sharpener	10		\$7,500									
53	EZ GO 1000 Electric	Work Cart	10		\$7,500									
54	EZ GO 1200 Gas	Work Cart	10		\$7,500									
55	Dakota Topdresser	Spln Topdresser	20+											
56														
57														
58	Totals			\$62,358	\$129,700	\$149,700	\$157,500	\$78,700	\$73,000	\$96,300	48000	0	38500	103500
59														
60														

Equipment Name	Description	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Ice Machine	85 lb - 144 lb ice amker & bin	1800	-									
Bar ice bins	ice wells for bar stations	1000										
Banquet Chairs & Tables	200 new banquet chairs & tables for banquet sales and casual dining in 19th hole bar & grille	4000										
Bar Glasswasher	Under-counter bar glasswasher		4500									
Walk-in cooler & freezer	medium scale walk-in cooler & freezer for kitchen goods						15000					
Totals		6800	4500	0	0	0	15000	0	0	0	0	0
		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

1800 - BOUGHT USED

1000 } DID NOT BUY

4000 }

New Prague Golf Club Rounds Played

Year		Rounds	Difference
2002		35,500	
2003		37,500	+2,000
2004		36,100	-1,400
2005		33,200	-2,900
2006		27,000 (15,200 member, 11,800 non)	-6,200
2007		26,000 (13,200 member, 12,800 non)	-1,000
2008		23,000 (11,000 member, 12,000 non)	-3,000
2009		23,600 (11,200 member, 12,400 non)	+600
2010	Projected	21,000 (9,000 member, 12,000 non)	-2,600

Note: A round is defined as a number #1tee start, regardless of how many holes are played. Member rounds have been broken out since the acquisition of the new p.o.s. system in 2006.

(P.1)

2010 Event Bookings										
Name	Date	Type	Est. guest count golf	Est. guest count banquet	Actual	Revenues	Expenses	Net		
denotes new event										
New Prague Emergency Services	06-Feb	banquet		60	60	\$840.00	\$240.00	\$600.00		
Open House	13-Feb	banquet		80	100	\$1,160.00	\$545.00	\$615.00		
New Prague boy scouts	28-Feb	banquet		150	130	\$340.00	\$97.00	\$243.00		
Birthday Party	20-Mar	banquet		60	70	\$1,491.00	\$956.00	\$535.00		
New Prague Hockey Fundraiser	10-Apr	banquet		100	80	\$1,000.00	\$427.00	\$573.00		
Trojan Boys Invitational	23-Apr	golf	season fee					\$0.00		
Gaul-Lende Wedding	24-Apr	banquet		80	66	\$250.00	\$45.00	\$205.00		
Wedding Reception	01-May	banquet		200	150	\$1,600.00	\$610.00	\$990.00		
Trojan Boys Conference	05-May	golf	season fee					\$0.00		
FREE golf day	08-May	golf	free		100	\$500.00	\$50.00	\$450.00		
Lockheed Martin	10-May	golf	80		80	\$3,705.00	\$557.00	\$3,148.00		
Trojan Girls Conference	12-May	golf	season fee					\$0.00		
Western National	04-Jun	golf/banquet	140	140	148	\$10,513.00	\$3,835.00	\$6,678.00		
Ryder Cup N.P. vs New Ulm	05-Jun	golf	24	24	36	\$3,319.00	\$540.00	\$2,779.00		
Northstar	07-Jun	golf/banquet	48	48	44	\$2,742.00	\$481.00	\$2,261.00		
Burnsville Rotary	09-Jun	golf	24		24	\$1,300.00	\$175.00	\$1,125.00		
New Prague Baseball	11-Jun	golf/banquet	72		38	\$2,471.04	\$367.00	\$2,104.04		
Buck's Summer Classic	18-Jun	golf/banquet	80	80	74	\$5,861.00	\$1,832.00	\$4,029.00		
J.B. Open	25-Jun	golf/banquet	100	120	106	\$7,808.22	\$2,667.00	\$5,141.22		
Island Classic	26-Jun	golf/banquet	60	70	71	\$4,188.61	\$725.00	\$3,463.61		
Minnesota Womens Publinks Champ	10-Jul	golf	100		50			\$0.00		
Minnesota Womens Publinks Champ	11-Jul	golf	100		50	\$3,500.00	\$750.00	\$2,750.00		
Darby Smith Memorial	16-Jul	golf/banquet	100	100	102	\$6,570.00	\$1,370.00	\$5,200.00		
McLaughlin	17-Jul	golf	20		18	\$800.00	\$200.00	\$600.00		

(P.2)

Name	Date	Type	Est. guest count golf	Est. guest count banquet	Actual	Revenues	Expenses	Net
Wedding Reception	17-Jul	banquet		200	125	\$1,000.00	\$225.00	\$775.00
Clem Mickus Annual 2-ball	17-Jul	golf	member	60	52	\$2,035.00	\$600.00	\$1,435.00
Clem Mickus Annual 2-ball	18-Jul	golf/banquet	member	60	52			
MN PGA Junior Tour	19-Jul	golf	donated					
New Prague Hockey	23-Jul	golf/banquet	72	72	79	\$4,200.00	\$575.00	\$3,625.00
St Johns Wrestling	24-Jul	golf	60	60	54	\$3,700.00	\$425.00	\$3,275.00
Maintenance Fundraiser	25-Jul	golf/banquet	50	100	32	\$1,400.00		\$1,400.00
Chamber Golf event	30-Jul	golf/banquet	50	50	20	\$1,100.00	\$150.00	\$950.00
New Prague Football	06-Aug	golf/banquet	140	160	122	\$8,000.00	\$2,800.00	\$5,200.00
Class of 1965	07-Aug	banquet		100	50	\$500.00	\$175.00	\$325.00
MGA Sr Tour South Championship	09-Aug	golf	100		77	\$2,700.00	\$275.00	\$2,425.00
Nieson Open	13-Aug	golf/banquet	130	140	116	\$8,862.00	\$3,171.00	\$5,691.00
Wedding Reception	14-Aug	banquet		120	125	\$1,250.00	\$552.00	\$698.00
St Michaels Athletic Dept	15-Aug	golf/banquet	140	140	112	\$6,884.00	\$1,320.00	\$5,564.00
Faith Lutheran Church	21-Aug	golf	52	canceled				
Club Championship	21-Aug	golf	member					
Club Championship	22-Aug	golf/banquet	member	60	53	\$1,465.00	\$450.00	\$1,015.00
Anniversary	22-Aug	banquet		canceled				
Lakeville Lions	27-Aug	golf/banquet	130	130		\$9,658.00	\$3,450.00	\$6,208.00
Prague Estates / Member - guest	28-Aug	golf/banquet	72	canceled				\$0.00
Cross of Peace	29-Aug	golf	24		24	\$1,100.00	\$100.00	\$1,000.00
Bevcomm	15-Sep	golf	28		14	\$800.00	\$125.00	\$675.00
Class of 1990	18-Sep	banquet		100	90	\$2,600.00	\$1,450.00	\$1,150.00
Cassidy Technologies	30-Sep	golf/banquet	120	120	120	\$8,200.00	\$3,300.00	\$4,900.00
N.P. Firemen	02-Oct	golf	40		17	\$600.00	\$150.00	\$450.00
Wedding Reception	02-Oct	banquet		100	80	\$1,500.00	\$450.00	\$1,050.00
Prior Lake Basketball	03-Oct	golf/banquet	100	100	90	\$4,500.00	\$1,550.00	\$2,950.00
Wedding Reception	09-Oct	banquet		125				\$0.00
Totals						\$132,012.87	\$37,762.00	\$94,250.87

Golf Price Data for Area Map - 2010

<u>Location</u>	<u>18-hole Greens Fee</u>		<u>Cart Fee</u>
1. New Prague GC	\$33 WD	\$36 WE	\$15
2. Creeks Bend	\$31 WD	\$38 WE	\$15.50
3. Ridges at Sand Creek	\$37.50 WD	\$43.50 WE	\$15
4. Montgomery	\$22 WD	\$25 WE	\$13, \$15
5. Valley View	\$31 WD	\$36 WE	\$16
6. Heritage Links	\$29 WD	\$35 WE	\$15
7. Boulder Pointe	\$30 WD	\$35 WE	\$15
8. Willingers	\$43 WD	\$48 WE	\$15
9. Meadows at Mystic	\$85 includes cart		
10. Cleary Lake	\$14----9 hole golf course no carts		
11. Legends	\$79		\$15
12. The Wilds	\$80		\$15
13. Stonebrooke	\$52 WD	\$58 WE	\$16
14. Bracketts	PRIVATE		
15. Dahlgreen	\$36 WD	\$42 WE	\$15
16. Chaska	\$16----9 hole golf course no carts		
17. Bluff Creek	\$36 WD	\$42 WE	\$15.50
18. Halla Greens	\$14/\$16----9 hole course no carts		
19. Chaska Town	\$54 WD	\$60 WE	\$16
20. Minnesota Valley	PRIVATE		
21. Hazeltine	PRIVATE		

WD – weekday

WE - weekend

New Prague Golf Club



New Prague G.C.

2010 Unlimited Golf Memberships

Purchase one of our unlimited golf memberships and receive all of these great benefits:

- **Unlimited golf**
- **Reciprocal Play** - play participating area golf courses for as little as \$20 (cart included)
 - **Unlimited use** of the practice range
- **FREE 2010 Player Card (\$50 value)** - perfect for guests, (take \$5 off each 18-hole fee, \$2.50 off 9-holes)
 - **(4) FREE** guest passes for family MBS, **(2) FREE** guest passes for single MBS
 - Discounts on daily cart seat rentals
 - Discounts on Club Tournaments
 - 2-week advance tee times

	<u>Pay By Jan 1</u>	<u>Pay by Feb 15</u>	<u>Pay by April 1</u>	<u>After 4-1</u>
New Prague Residents:				
Single	\$845	\$895	\$945	\$1,045
Family	\$1,135	\$1,185	\$1,235	\$1,335
Non – Residents:				
Single	\$1,025	\$1,075	\$1,125	\$1,225
Family	\$1,310	\$1,360	\$1,410	\$1,510
	Junior (ages 18 & under)		\$350	
	College (ages 19-22)		\$450	

(*) Prices Include Sales Tax

Seasonal Rentals:

Season drive-on trail fee	\$370
Season Single-Seat Cart Pass	\$475
Season Double-Seat Cart Pass	\$675
Cart Storage	\$375, gas / \$450 electric

New Prague Golf Club

Greens Fees History

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Greens Fee 18 hole WD	\$27	\$28	\$28	\$28	\$29	\$29	\$31	\$32	\$32	\$33
Greens Fee 18 hole WE	\$32	\$33	\$33	\$33	\$34	\$35	\$36	\$36	\$34	\$36
Greens Fee 9 hole WD						\$16	\$17	\$17	\$17	\$18
Greens Fee 9 hole WE						\$17	\$18	\$18	\$19	\$20

NEW PRAGUE

Membership Type	2006		2007		2008		2009		2010	
	sold	avg price	sold	avg price	sold	avg price	sold	avg price	sold	avg price
resident single	71	\$637	58	\$705	42	\$794	47	\$726	41	\$901
resident family	79	\$854	79	\$896	66	\$1,052	63	\$961	59	\$1,136
non-resident single	97	\$757	77	\$822	67	\$924	65	\$817	40	\$992
non-resident family	53	\$969	50	\$1,016	34	\$1,173	31	\$1,085	19	\$1,260
high school	32	\$178	34	\$193	17	\$258	18	\$258	12	\$352
college	6	\$263	3	\$305	2	\$352	5	\$352	4	\$446
discounted passes	36	\$423	22	\$417	13	\$431	11	\$347	8	\$450
totals / revenue generated	374	\$281,500	323	\$241,000	241	\$218,000	240	\$194,000	183	\$170,500
number of households taking										
max discount	98 / 32%		109 / 33%		115 / 47%		183 / 76%		122 / 67%	
\$\$ amounts are pre-tax dollars										

Retail Scenario	2006	2006	2007	2007	2008	2008	2009	2009	2010	2010
	max retail amount	pay early discount	max retail amount	pay early discount	max retail amount	pay early discount	max retail amount	pay early discount	max retail amount	pay early discount - (3) deadlines
pre-tax dollars		\$30		\$30		recruit program 20% - 60%		\$100 - \$350		
resident single	\$648	\$620	\$718	\$690	\$859	recruit program	\$953	859 or 718	\$978	\$791, \$837, \$884
resident family	\$864	\$836	\$934	\$906	\$1,122	recruit program	\$1,216	1122 or 934	\$1,249	\$1,062, \$1,109, \$1,156
non-resident single	\$765	\$737	\$836	\$807	\$977	recruit program	\$1,117	977 or 836	\$1,146	\$959, \$1,006, \$1,053
non-resident family	\$977	\$948	\$1,047	\$1,019	\$1,235	recruit program	\$1,376	1235 or 1047	\$1,413	\$1,226, \$1,273, \$1,319
high school	\$178	na	\$192	na	\$258	na	\$258	na	\$328	na
college	\$282	na	\$305	na	\$352	na	\$352	na	\$421	na

"DRAFT - 2011" - For Discussion

<u>Membership type</u>	<u>2010 Full Retail</u>	<u>2010 Avg. price paid</u>	<u>2011 Suggested retail</u>	<u>2011 Discount (Dec. 31)</u>
Resident Single	\$1,045	\$901	\$950	\$800
Resident Couple (new)	n/a	n/a	\$1,100	\$950
Resident Family	\$1,335	\$1,136	\$1,300	\$1,150
Resident Senior Single (new)	n/a	n/a	\$750	\$650
Resident Senior Couple (new)	n/a	n/a	\$850	\$750
Non-Resident Single	\$1,225	\$992	\$1,100	\$950
Non-Resident Couple (new)	n/a	n/a	\$1,250	\$1,100
Non-Resident Family	\$1,510	\$1,260	\$1,450	\$1,300
Non-Resident Senior Single (new)	n/a	n/a	\$850	\$750
Non-Resident Senior Couple (new)	n/a	n/a	\$1,000	\$900

****Senior age will be 60****

Weekday only memberships: (new)

Resident Single - \$750 Resident Couple - \$900

Non-Resident Single - \$900 Non-Resident Couple - \$1,050.....\$100 discount for paying by Dec. 31

After 2:00 daily membership: (new)

Resident Single - \$600 Non-Resident Single - \$750.....NO early pay discount