

Meeting Minutes
New Prague Golf Board
Tuesday, February 22, 2011
City Hall Conference Room

The meeting was called to order at City Hall at 6:00pm by Chairman Becker with the following members present: Eric Kallal, Kevin Berglund, Dwayne Anderson, Jeremy Stafne and Curt Guerrette. Mark Bartusek was absent.

City Staff Present: City Administrator Mike Johnson
Golf Staff: Jeff Pint and Sly Stocker
Golf Mgmt. Enterprises, LLC: Wade Brod, President

- Approval of minutes from January 25, 2011 meeting (M- Anderson, 2nd - Stafne), the motion was carried 5-0
- Approval of claims for payment, invoices paid February 14, 2011 of \$11,926.09, invoices due February 28, 2011 of \$18,383.87, invoices due March 15, 2011 of \$6,162.08 and invoices due March 16, 2011 or after of \$1,815.00.
(M - Anderson, 2nd - Stafne), the motion was carried 5-0
- January 2011 financial reports were reviewed and approved (M - Guerrette, 2nd - Berglund), motion carried 5-0
- Golf Course Capital - Aerification and Capital Equipment Discussion by Wade Brod.
 - o Golf Course does not own any Aerification equipment
 - Borrowed / rented equipment last year
 - Demo fairway / green / tee equipment (\$18,500)
 - Calculate return (water, chemical, playability - ball roll/no mud, etc...)
 - Solid tines vs cored
 - o Capital planning process, etc...
 - Meet with Mike to start process (Wade)
 - Review debt service
 - Bonding discussion
 - Capital equipment financing options (capital equipment certificates)
 - Review with Golf Board to determine recommendation to council
 - Present recommendation(s) to City Council
 - o Maintenance Open Fund
 - 2008 - records to be researched (currently, nothing on record)
 - 2009 / 2010 (\$2700)
 - Spend annually or 'saving' for equipment (for patrons to see)
 - o Capital planning (Wade, Jeff, Mike and staff)
 - o Discussion about golf course merchandise (minimum inventory/special order)
 - o Discussed justifications for capital purchases

- Marketing Draft Review
 - o Reviewed with Golf Board
 - o Update and submit as information only to City Council (Wade)
- Membership Discussion
 - o Corporate - discount based on volume
 - o Discussion about not de-valuing current/existing memberships with corporate rates
 - o Discussion about banquet and event facilities
- Charging Process (see Patty)
 - o Bank account vs credit card (to allow charging on members account)
 - o Determine finance charge for overdue accounts
 - o Discussed applying 'Credit' for charging (members apply 'credit' to account)
- Miscellaneous
 - o Plan clean-up day (members / high school golf team)
- Motion to adjourn at 7:35pm (M - Anderson, 2nd - Stafne), motion carried 5-0

Respectfully Submitted,

Wade Brod
President of GME